

Manufacturing	1		2		3		4		5		6	
	2Q09	3Q09	2Q09	3Q09	1Q09	3Q09	2Q09	3Q09	2Q09	3Q09	2Q09	3Q09
Sales - Home sales	-37	-16	-29	-11	-27	-11	-55	-13	-33	-10	-37	-10
Home orders	-46	-19	-32	-12	-20	-9	-53	-9	-35	-9	-37	-9
Export sales	-8	-2	-4	-2	-24	-13	-31	12	-8	0	-16	0
Export orders	-22	-6	-11	-6	-28	-11	12	4	-12	-4	-8	-4
Employment last 3 months	-27	-18	-21	-9	-60	-42	-41	-15	-24	-15	-37	-19
Employment next 3 months	-9	0	-8	-4	-23	-19	-24	-2	-8	-1	-16	-5
% Tried to recruit	35	39	49	45	51	48	43	66	38	49	46	53
% Part-time	23	32	15	18	15	10	9	18	14	26	13	18
% Full-time	95	86	87	85	70	57	36	68	88	77	70	73
% Temporary	45	52	44	36	30	40	14	37	60	62	32	40
% Permanent	51	48	57	64	62	45	31	40	42	40	51	51
% Skilled manual	43	59	35	35	34	32	20	21	36	45	30	32
% Professional/managerial	22	19	33	29	16	4	22	45	34	34	24	27
% Clerical	15	27	11	10	12	3	2	15	9	9	9	11
% Semi & unskilled	16	34	16	14	13	18	2	8	14	14	11	15
% Recruitment difficulties	53	43	57	55	60	30	25	33	63	59	52	49
Cashflow	-44	-27	-23	-13	-14	-6	-43	-6	-34	-16	-32	-10
Investment - plant/machinery	-28	-10	-15	-10	-33	-23	-38	-28	-29	-12	-30	-18
Investment - training	-19	-14	-2	1	-10	-16	-23	-1	-16	-4	-15	-4
Confidence - turnover	-3	16	4	29	20	34	-14	41	-1	28	2	36
Confidence - profitability	-19	1	-8	14	-3	22	-2	38	-14	11	-8	21
% Full capacity	21	27	22	28	18	15	17	23	20	30	20	27
Prices	-1	7	0	4	-3	3	-15	-3	-2	3	-6	0
% Pay settlements	12	15	7	15	12	26	12	17	12	15	11	18
% Raw materials	66	74	48	56	62	48	25	22	55	56	48	47
% Financial costs	33	28	29	26	20	16	40	13	26	21	30	17
% Other overheads	51	48	38	31	34	35	24	26	41	37	35	34
Number of companies	778	677	679	678	60	72	38	42	1555	1469	1555	1469
Number of employees	6655	5329	37796	36892	17096	19281	65341	65578	126888	127080	126888	127080
Number of exporters	388	346	466	453	51	51	28	35	933	885	933	885

All figures expressed as a percentage balance, except where title is preceded by %, in which case figures are a pure percentage of companies.

For contact details for enquiries on each region's survey please see page 42

KEY

- 1 = 1-19 Employees
- 2 = 20-199 Employees
- 3 = 200-499 Employees
- 4 = 500+ Employees
- 5 = All (unweighted)
- 6 = All (weighted)

Services	1		2		3		4		5		6	
	2Q09	3Q09	2Q09	3Q09	2Q09	3Q09	2Q09	3Q09	2Q09	3Q09	2Q09	3Q09
Sales - Home sales	-13	-3	-21	1	-10	7	-20	-8	-14	-1	-16	-1
Home orders	-20	-10	-31	-7	-31	7	-14	-30	-23	-9	-24	-10
Export sales	-2	-1	-15	6	-11	45	-7	-9	-7	6	-10	6
Export orders	-10	-6	-15	7	-21	39	-6	-6	-12	1	-12	3
Employment last 3 months	-7	-6	-18	-19	-20	0	-15	12	-10	-10	-15	-6
Employment next 3 months	5	6	-1	6	-21	4	-34	6	1	3	-9	5
% Tried to recruit	32	32	55	58	67	79	54	83	39	40	49	58
% Part-time	47	44	36	37	28	44	29	44	42	43	35	38
% Full-time	54	58	68	67	61	55	40	52	61	60	60	63
% Temporary	52	53	41	45	25	39	30	49	44	47	36	42
% Permanent	48	48	60	57	44	58	33	41	53	53	54	57
% Skilled manual	21	27	19	14	14	16	17	32	18	23	18	21
% Professional/managerial	23	26	28	32	29	31	32	46	26	30	27	33
% Clerical	13	14	13	15	4	4	7	31	13	15	11	16
% Semi & unskilled	14	12	10	13	14	5	9	5	11	11	12	11
% Recruitment difficulties	54	56	46	57	44	43	32	45	45	56	46	52
Cashflow	-26	-18	-26	-18	7	27	-11	-5	-22	-14	-17	-8
Investment - plant/machinery	-17	-11	-12	-12	-17	-3	-28	-3	-19	-11	-18	-9
Investment - training	-1	1	-7	-4	-2	19	27	29	-3	0	0	6
Confidence - turnover	16	33	2	20	9	49	6	-12	11	26	7	20
Confidence - profitability	3	17	-11	6	-1	35	28	-9	-1	13	1	9
% Full capacity	34	28	36	26	47	29	29	61	35	28	34	34
Prices	8	15	5	20	-7	16	-6	7	8	14	1	15
% Pay settlements	11	12	18	18	10	27	26	37	14	14	16	20
% Raw materials	24	23	28	27	27	35	41	6	24	24	29	23
% Financial costs	19	23	23	25	15	19	29	42	19	26	21	28
% Other overheads	38	38	39	46	46	35	20	47	37	39	36	42
Number of companies	2728	2842	898	1054	336	96	89	75	4051	4067	4051	4067
Number of employees	16125	16425	52331	58464	42033	27721	469861	342226	580350	444836	580350	444836
Number of exporters	668	648	265	314	92	28	18	25	1073	1048	1073	1048

All figures expressed as a percentage balance, except where title is preceded by %, in which case figures are a pure percentage of companies.

For contact details for enquiries on each region's survey please see page 42

KEY

- 1 = 1-19 Employees
- 2 = 20-199 Employees
- 3 = 200-499 Employees
- 4 = 500+ Employees
- 5 = All (unweighted)
- 6 = All (weighted)