

| Manufacturing | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | |
|------------------------------|------|------|-------|-------|-------|-------|-------|-------|--------|--------|------|------|
| | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 |
| Sales - Home sales | -37 | -37 | -50 | -29 | -62 | -27 | -61 | -55 | -52 | -33 | -55 | -37 |
| Home orders | -38 | -46 | -53 | -32 | -69 | -20 | -42 | -53 | -51 | -35 | -52 | -37 |
| Export sales | 0 | -8 | -23 | -4 | -40 | -24 | -35 | -31 | -16 | -8 | -27 | -16 |
| Export orders | -5 | -22 | -28 | -11 | -46 | -28 | -34 | 12 | -17 | -12 | -28 | -8 |
| Employment last 3 months | -4 | -27 | -33 | -21 | -33 | -60 | -45 | -41 | -33 | -24 | -36 | -37 |
| Employment next 3 months | -13 | -9 | -27 | -8 | -40 | -23 | -39 | -24 | -31 | -8 | -35 | -16 |
| % Tried to recruit | 48 | 35 | 40 | 49 | 45 | 51 | 58 | 43 | 42 | 38 | 49 | 46 |
| % Part-time | 25 | 23 | 10 | 15 | 14 | 15 | 25 | 9 | 16 | 14 | 18 | 13 |
| % Full-time | 92 | 95 | 92 | 87 | 77 | 70 | 47 | 36 | 88 | 88 | 76 | 70 |
| % Temporary | 40 | 45 | 30 | 44 | 38 | 30 | 28 | 14 | 54 | 60 | 33 | 32 |
| % Permanent | 42 | 51 | 70 | 57 | 53 | 62 | 45 | 31 | 46 | 42 | 56 | 51 |
| % Skilled manual | 59 | 43 | 43 | 35 | 30 | 44 | 21 | 20 | 43 | 36 | 32 | 32 |
| % Professional/managerial | 23 | 22 | 28 | 33 | 26 | 28 | 22 | 22 | 34 | 34 | 28 | 27 |
| % Clerical | 10 | 15 | 16 | 11 | 10 | 17 | 0 | 2 | 10 | 9 | 8 | 10 |
| % Semi & unskilled | 12 | 16 | 12 | 16 | 5 | 23 | 2 | 2 | 15 | 14 | 9 | 14 |
| % Recruitment difficulties | 52 | 53 | 73 | 57 | 51 | 82 | 32 | 25 | 72 | 63 | 59 | 58 |
| Cashflow | -40 | -44 | -36 | -23 | -36 | -14 | -23 | -43 | -29 | -34 | -32 | -32 |
| Investment - plant/machinery | -19 | -28 | -31 | -15 | -41 | -33 | -41 | -38 | -39 | -29 | -38 | -30 |
| Investment - training | -21 | -19 | -14 | -2 | -24 | -10 | -20 | -23 | -20 | -16 | -19 | -15 |
| Confidence - turnover | -10 | -3 | -29 | 4 | -46 | 20 | -53 | -14 | -30 | -1 | -38 | 2 |
| Confidence - profitability | -16 | -19 | -46 | -8 | -55 | -3 | -60 | -2 | -36 | -14 | -48 | -8 |
| % Full capacity | 39 | 21 | 13 | 22 | 16 | 18 | 15 | 17 | 22 | 20 | 20 | 20 |
| Prices | 1 | -1 | -3 | 0 | -9 | -3 | 0 | -15 | -9 | -2 | -7 | -6 |
| % Pay settlements | 13 | 12 | 12 | 7 | 12 | 12 | 4 | 12 | 15 | 12 | 11 | 11 |
| % Raw materials | 73 | 66 | 55 | 48 | 55 | 62 | 33 | 25 | 61 | 55 | 53 | 48 |
| % Financial costs | 26 | 33 | 28 | 29 | 17 | 20 | 9 | 40 | 23 | 26 | 18 | 30 |
| % Other overheads | 45 | 51 | 41 | 38 | 39 | 34 | 27 | 24 | 47 | 41 | 39 | 35 |
| Number of companies | 901 | 778 | 823 | 679 | 133 | 60 | 36 | 38 | 1893 | 1555 | | |
| Number of employees | 7778 | 6655 | 47817 | 37796 | 22412 | 17096 | 76583 | 65341 | 154590 | 126888 | | |
| Number of exporters | 396 | 388 | 449 | 466 | 87 | 51 | 22 | 28 | 954 | 933 | | |

All figures expressed as a percentage balance, except where title is preceded by %, in which case figures are a pure percentage of companies.

For contact details on each region's survey please see page 42

KEY

- 1 = 1-19 Employees
- 2 = 20-199 Employees
- 3 = 200-499 Employees
- 4 = 500+ Employees
- 5 = All (unweighted)
- 6 = All (weighted)

| Service | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | |
|------------------------------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|------|------|
| | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 | 1Q09 | 2Q09 |
| Sales - Home sales | -26 | -13 | -27 | -21 | -30 | -10 | -10 | -20 | -22 | -14 | -23 | -16 |
| Home orders | -30 | -20 | -34 | -31 | -34 | -31 | -14 | -14 | -30 | -23 | -29 | -24 |
| Export sales | -17 | -2 | -14 | -15 | -16 | -11 | 7 | -7 | -16 | -7 | -11 | -10 |
| Export orders | -20 | -10 | -16 | -15 | -7 | -21 | 7 | -6 | -19 | -12 | -10 | -12 |
| Employment last 3 months | -13 | -7 | -20 | -18 | -18 | -20 | -26 | -15 | -16 | -10 | -18 | -15 |
| Employment next 3 months | -2 | 5 | -11 | -1 | -17 | -21 | -20 | -34 | -7 | 1 | -12 | -9 |
| % Tried to recruit | 29 | 32 | 53 | 55 | 74 | 67 | 85 | 54 | 37 | 39 | 55 | 49 |
| % Part-time | 40 | 47 | 37 | 36 | 44 | 28 | 42 | 29 | 40 | 42 | 36 | 35 |
| % Full-time | 62 | 54 | 63 | 68 | 56 | 61 | 61 | 40 | 61 | 61 | 64 | 60 |
| % Temporary | 45 | 52 | 32 | 41 | 52 | 25 | 33 | 30 | 42 | 44 | 35 | 36 |
| % Permanent | 54 | 48 | 66 | 60 | 44 | 44 | 66 | 33 | 58 | 53 | 65 | 54 |
| % Skilled manual | 20 | 21 | 21 | 19 | 8 | 14 | 13 | 22 | 19 | 18 | 17 | 19 |
| % Professional/managerial | 31 | 23 | 33 | 28 | 37 | 29 | 39 | 32 | 35 | 26 | 34 | 27 |
| % Clerical | 15 | 13 | 13 | 13 | 9 | 4 | 7 | 7 | 14 | 13 | 12 | 11 |
| % Semi & unskilled | 12 | 14 | 12 | 10 | 7 | 14 | 3 | 9 | 9 | 11 | 9 | 12 |
| % Recruitment difficulties | 55 | 54 | 54 | 46 | 46 | 44 | 42 | 37 | 54 | 45 | 50 | 46 |
| Cashflow | -30 | -26 | -26 | -26 | -13 | 7 | -32 | -11 | -24 | -22 | -26 | -17 |
| Investment - plant/machinery | -23 | -17 | -25 | -12 | -27 | -17 | -7 | -28 | -22 | -19 | -21 | -18 |
| Investment - training | -9 | -1 | -5 | -7 | -26 | -2 | 10 | 27 | -8 | -3 | -6 | 0 |
| Confidence - turnover | -11 | 16 | -14 | 2 | -2 | 9 | -15 | 6 | -12 | 11 | -12 | 7 |
| Confidence - profitability | -21 | 3 | -26 | -11 | -24 | -1 | -18 | 28 | -21 | -1 | -23 | 1 |
| % Full capacity | 33 | 34 | 36 | 36 | 45 | 47 | 51 | 29 | 33 | 35 | 38 | 34 |
| Prices | 6 | 8 | 2 | 5 | 0 | -7 | 7 | -6 | 2 | 8 | 3 | 1 |
| % Pay settlements | 10 | 11 | 19 | 18 | 35 | 10 | 15 | 26 | 15 | 14 | 18 | 16 |
| % Raw materials | 27 | 24 | 28 | 28 | 27 | 27 | 15 | 41 | 26 | 24 | 24 | 29 |
| % Financial costs | 22 | 19 | 23 | 23 | 20 | 15 | 30 | 29 | 23 | 19 | 23 | 21 |
| % Other overheads | 40 | 38 | 41 | 39 | 42 | 46 | 45 | 20 | 39 | 37 | 41 | 36 |
| Number of companies | 3237 | 2728 | 1047 | 898 | 253 | 336 | 83 | 89 | 4620 | 4051 | | |
| Number of employees | 18806 | 16125 | 57343 | 52331 | 34327 | 42033 | 626638 | 469861 | 737114 | 580350 | | |
| Number of exporters | 701 | 668 | 260 | 265 | 34 | 92 | 24 | 18 | 1028 | 1073 | | |

All figures expressed as a percentage balance, except where title is preceded by %, in which case figures are a pure percentage of companies.

For contact details on each region's survey please see page 42

KEY

- 1 = 1-19 Employees
- 2 = 20-199 Employees
- 3 = 200-499 Employees
- 4 = 500+ Employees
- 5 = All (unweighted)
- 6 = All (weighted)